



**Robert M. Haas Associates, Inc.**

*Acquisition Advisory and Business Valuation Services*

## **Overview**

---

### **Who We Are**

Since 1969 RMHA has provided merger and acquisition advisory and business appraisal services to the middle market, making RMHA one of the longest established off-Wall Street specialty investment banking firms. Our longevity and success have been fostered by our unwavering focus upon exhausting every opportunity to consistently surpass our clients' expectations, while maintaining the highest professional and ethical standards.

### **What We Do**

RMHA provides its strategic services to public and private corporate as well as individual clients in numerous industries, including comprehensive assistance in mergers and acquisitions; technology licensing; new venture and growth fundings, and business valuations.

### **How We Do It...With Care**

Whether RMHA is called upon to represent a client in a transaction such as the sale of all or part of a business, or to perform a business appraisal that provides a thorough, defensible, and predictive valuation, the initial phase of RMHA's effort relies upon its proprietary information-gathering methods which are designed to be un-intrusive, efficient, and yet comprehensive. In over three decades of initiating, negotiating, and closing transactions highly beneficial to our clients, and developing irrefutable valuation analyses, RMHA has demonstrated that its dedication to even the most minute details, beginning with its initial due diligence activities and continuing throughout its assignment, is essential to a successful outcome.

Each successive phase of an engagement is executed by RMHA in the same deliberate and thorough manner to ensure that every piece of industry or market information, every potential transaction partner, every financial or tax consideration, every organizational or cultural issue, every negotiating advantage, etc., are thoroughly considered and utilized as appropriate in order to extract the greatest benefit for our client.

### **The Middle Market Is Our Focus**

The values of transactions (e.g., mergers, acquisitions, equity fundings) in which RMHA has participated have ranged from \$1 million to in excess of \$100 million, with a majority of transactions being between \$4 million and \$75 million.

## **Who Can Speak Firsthand About RMHA?**

Our firm's longevity and breadth of experience in scores of industries attest to the consistently superior counsel which we continue to furnish to clients. Upon request, RMHA is pleased to provide references to enable an interested party to obtain a firsthand account of how the firm effectively and ethically satisfies a client's objectives.

### **To contact us:**

Robert M. Haas Associates, Inc.  
7 Avignon  
Devon, PA 19333

Phone: (215) 887-6500

Fax:(215) 318-0028

Bob Haas Jr. E-mail: [rhaasjr@rmha.com](mailto:rhaasjr@rmha.com)